

# Validating Continual Improvement

**Presenters: Scott Morris—MarVac  
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# IPC Validation Services – What is it?

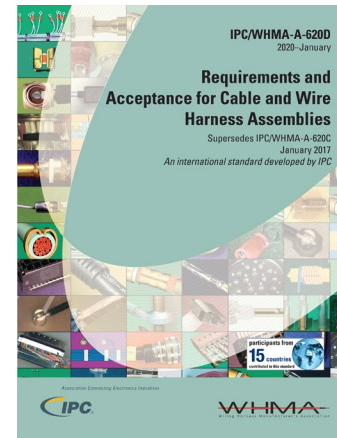
## > IPC VS is composed of three programs:

### ■ QML/QPL Certifications

> This 3-year certification highlights the commitment to quality and adherence to IPC standards. It recognizes products and assembly processes that have demonstrated compliance with IPC standards and industry best practices.

#### ■ Certifications include:

- > **IPC/WHMAA-620** (Cable & Wire Harness)
- > IPC-1791 (Trusted Supplier)
- > J-STD-001/IPC-A-610 (Soldering)
- > J-STD-001 Space/Military addendum
- > IPC-6012/600 (Printed Board Fabrication)
- > IPC-4101/4103 (Laminates)



### ■ Standards Gap Analysis (SGA)

> Identify gaps between current practices and IPC standards. Often a preliminary step to the QML/QPL Certification process.

### ■ Technology Solutions

- > Support service to solve challenges in the manufacturing processes.
- > Focus on PCB Assembly, PCB Fabrication, Cable & Wire Harness Assembly, and Supplier performance issues.

# IPC Validation Services - Why?

- > IPC industry members asked IPC to create a department (Validation Services) to develop programs that verify companies can manufacture, assemble, and supply in accordance with IPC standards.
- > The focus was on products and processes that demand high reliability.
- > The goal is to build a **Network of Trusted Suppliers** in the electronic supply chain.
- > Who do we target?
  - OEM's
  - EMS organizations
  - Suppliers
- > What are some of the benefits?
  - Enhanced Process Efficiency (Improved Process Yields)
  - Cost Reduction & Avoidance
  - Reduce Defects, Scrap, and Rework
  - Resolve Supplier Quality Issues
  - Determine Alignment to IPC Standards
  - Marketing Advantage Over the Competition
- > VS web site: <https://ipcvalidation.org/>



# IPC/WHMA-A-620 QML Process

- > Determine Scope of Work and Customer Requirement
  - Class 1, 2, or 3 site audit
  - Is a SGA needed?
- > Provide a Quote
- > Complete IPC NDA and Manufacturers Agreement contract
- > Complete IPC Pre-Assessment Audit Checklist
  - Review the pre-assessment with the customer
- > Schedule On-Site Audit
  - Typically 2 – 3 days
- > Customer Passes or Completes Corrective Actions
  - Certificate is granted
- > IPC Marketing / Press Release / VS Web Site
- > Annual Assessments for Year One and Year Two
- > Re-Certification after Three Years



# IPC Validation Services & MarVac

- > How did it all begin?
- > I would like to introduce Scott Morris – Regional Support Assembly Specialist

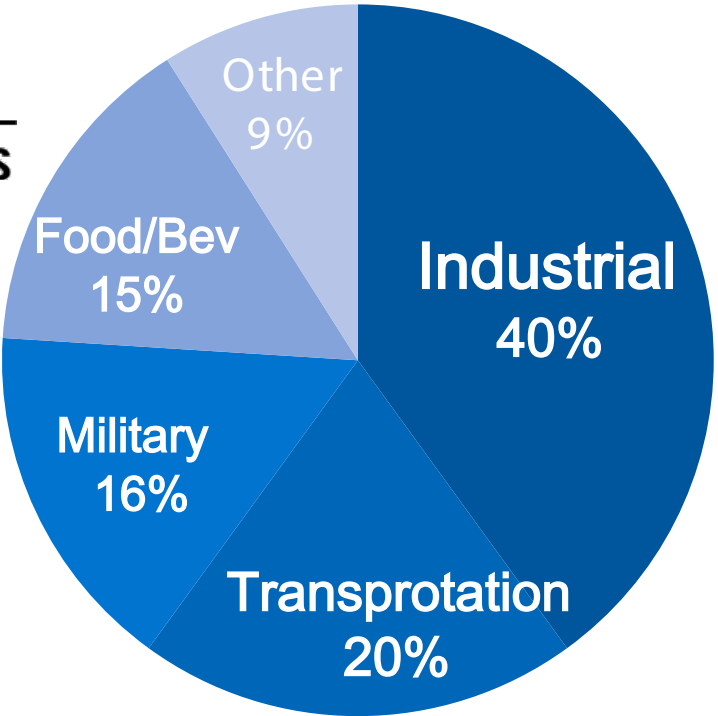
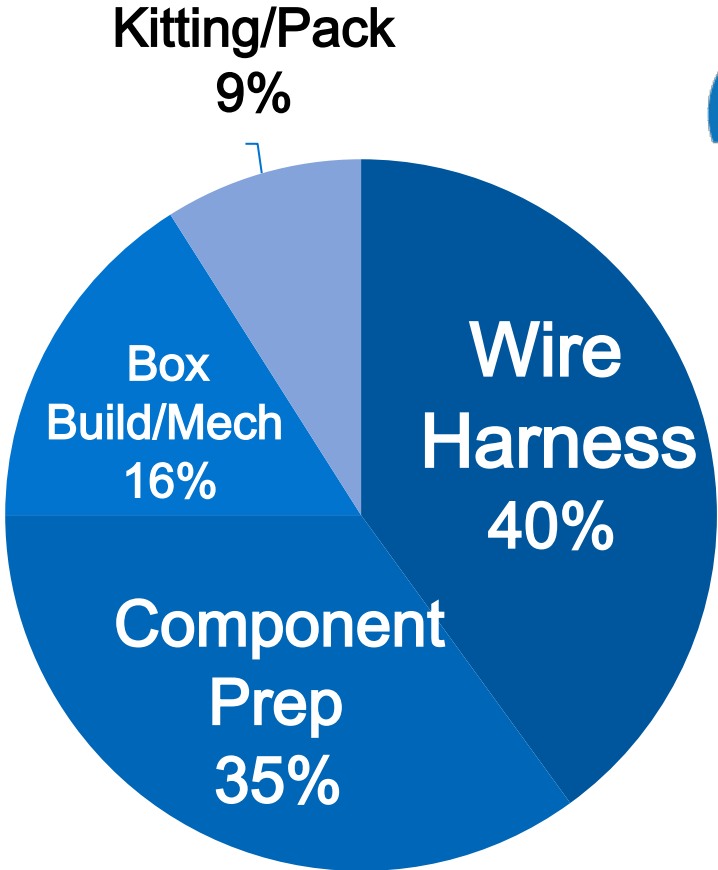




**MARSH**  
Electronics, Inc.

**W** **MarVac**  
A S S E M B L I E S

# Markets & Products



# Continual Improvement



IPC QML for A-620



UL Recognized Wire Processor



UL Recognized Wire Re-Spooler



ISO 9001-2015



CMMC Endeavor Started







QRM initiatives



# Why SGA and Validation A-620?



-  Marketing Efforts
-  3<sup>rd</sup> Party Verification
-  Leads
-  Cost of Quality
-  Education of Line Associates
-  We did it for Ourselves

# Contact Information

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# Questions or Comments



**Thank You For Your Time!**